

## **Request for Proposal**

# For ACI Live Streaming Tools For Amman Chamber of Industry (ACI)

## RFP No 01 /2025

Date: 17/02/2025

#### شروط عامة

- 1- يجب على الشركات المشاركة بالعطاء تقديم كفالة دخول عطاء على شكل كفالة بنكية أو شيك مصدق بقيمة لا تقل عن 5% من قيمة العطاء صالحة لمدة 90 يوما من تاريخ تقديم العروض.
- 2- يجب على الشركة المحال عليها العطاء تقديم ضمان حسن تنفيذ على شكل كفالة بنكية أو شيك مصدق بقيمة لا تقل عن 10% من قيمة العطاء سارية المفعول لحين استلام اللوازم أو الانتهاء من تنفيذ الخدمات وصدور شهادة المخالصة من الغرفة بذلك.
  - 3- يجب على الشركة المحال عليها المشروع تقديم تعهد بتقديم خدمات ما بعد البيع مثل الصيانة وقطع الغيار للأجهزة أو الأنظمة المشتراة مع بيان القيمة السنوية لتكلفة الصيانة بعد الصيانة المجانية.
  - 4- يجب على الشركة تقديم كفالة صيانة على شكل كفالة بنكية أو شيك مصدق بقيمة لا تقل عن 5% من قيمة العطاء لمدة عام بعد استلام اللوازم استلاما نهائيا.
    - 5- تقدم الأسعار بالدينار الأردني متضمنة التوريد والتشغيل للنظام وأية لوازم تتطلب ذلك في الموقع / المواقع التي تحددها غرفة صناعة عمان، وبحيث تكون الأسعار شاملة للضريبة العامة على المبيعات وأية ضرائب أخرى.
- 6- يعتبر قرار الإحالة نافذ المفعول اعتبال من تاريخ تبلغ المتعهد القرار بتوقيعه على قرار الإحالة، كما يعتبر هذا التاريخ بدء سريان مدة التوريد إلا إذا ورد خلاف ذلك في القرار.

7-يجب ان يتم تقديم العرض الفني والمالي كل في مغلف منفصل ومغلق.

8-يلتزم المناقص أن يبقى العرض المقدم منه نافذ المفعول وغير جائز الرجوع عنه لمدة لا

- 9- يجب ذكر الرقم الوطني والرقم الضريبي والاسم بشكل واضح ورقم صندوق البريد ورقم الفاكس والهاتف وتحديد المنطقة والرمز البريدي.
  - 10- يحق لغرفة صناعة عمان إلغاء العطاء دون إبداء الأسباب.
  - 11- يجب أن يشمل العرض الفني على إجابة واضحة وصريحة على كل المواصفات الفنية المطلوبة للنظام وتفصيل الطريقة التي سيتم فيها تطبيق المواصفة وبيان المخالفات الفنية بشكل واضح وصريح ولكل بند في مواصفة النظام حسب جدول المقارنة المرفق بالصفحة رقم 11.
  - 12- في حال تعطل أي من الأجهزة او البرمجيات التي تم شرائها ضمن هذا العطاء، يلتزم المتعهد بحل المشكلة بشكل أو توفير بديل وبشكل فوري لحين اللقيام بإصلاح الجهاز وإعادته للعمل, ويشترط توفير جهاز يوفر كافة المواصفات الموجودة في الجهاز المعطل وبخلاف ذلك, يحق لغرفة صناعة عمان إتخاذ الإجرائات المناسبة والتي تشمل فرض غرامات وبدل عطل وضرر وغيرها وذلك طيلة فترة الصيانة المجانية المشمولة في العطاء.

## 1. Section I: Introduction and Background

## 1.1 Background

Amman Chamber of Industry (hereinafter referred to as ACI); established in 1962 as a nonprofit and non- governmental organization, which represents the industrial sector in Jordan. ACI members are around 8000 varying in size from large, medium and small enterprises.

ACI works on developing Jordanian industry in various technical, engineering, administrative and marketing fields. In addition to that, ACI work on the removing of problems and obstacles facing the industrial sector. Thus, ACI is leading the development of the competitiveness of Jordanian products in the domestic market, as well as enhancing exporting capacity in both; regional arid global markets.

ACI provides the following services:

- Registration and Membership
- Signature Validity
- Issuance of Guarantees
- Issuing Certificates of Origin

## 1.1 RFP Purpose

ACI is requesting proposals for purchasing, configuration; training and support of ACI Live Streaming devices and software. The ACI Live Streaming shall include hardware, software, installation, implementation, maintenance, and training on the proposed solution.

### 2. PROPOSAL GUIDELINES AND REQUIREMENTS

- 1. The proposal must contain the signature of a duly authorized officer or agent of the company submitting the proposal.
- 2. The price quoted should be inclusive. If the price excludes certain fees or charges, the bidder must provide a detailed list of excluded fees with a complete explanation of the nature of those fees.
- 3. The execution of the work should be performed by the bidder himself and not by any subcontractor.
- 4. Provisions of this RFP and the contents of the successful responses are considered part of the final contractual obligations.
- 5. One hardcopy of the technical proposal should be submitted in a sealed envelope marked "Technical Proposal: Company Name, ACI Live Streaming, RFP Number [], and submission date". The technical proposal should include all required hardware and software of the proposed solution.
- 6. One hardcopy of the financial proposal should be submitted in a closed envelope marked "Financial Proposal: Company Name, ACI Live Streaming Tools, RFP Number [j, and submission date"
- 7. Financial proposal should include the price of all services, hardware and .software proposed by the bidder. In addition, it should contain the annual rate *for maintenance* services and software updates after the free warranty period. The rate provided should be constant without any increase for at least three years after the free warranty period.
- 8. Financial proposal should be divided into two parts, one part for the hardware and the other part for the software.
- 9. The bidder should explicitly conform to the payment terms mentioned in section 6.
- 10. This solicitation is no way obligates ACI to award a contract, nor does it commit ACI to pay for any Costs incurred in the preparation or submission *o1* the proposal in response hereto.
- 11. ACI reserves the right to conduct negotiations with bidders.
- 12. Proposals must be valid for at least 90 days from the closing date. ACI reserves the right to request

The extension of the validity period of the proposal.

13. The RFP is available in both hardcopy and softcopy, if a softcopy is needed, an email should be sent to <u>tenders@aci.org.jo</u> before the deadline mentioned *in* section 3 with the subject "ACI Live Streaming Tools, RFP Number [1/2025], Company name, Request for Softcopy".

#### 3. Deadline for Proposals

Sealed proposals should be submitted to ACI to the address listed below before 2:00 P.M. on Sunday 03/03/2025 <u>after site Survey</u>, any proposal submitted after that will not be considered and will be returned unopened.

ACI Address:

Jabaal Amman, 2nd Circle, Scientific Islamic College Street, Building number 33.

#### 4. Bidders Questions

Questions should be sent only via e-mail to <u>tenders@aci.org.jo</u> and submitted no later than 27/2/2025. Subject of the bidder email should reflect "Questions: ACI Live Streaming Hardware, Company Name".

#### 5. Late fees

Any delay in the project successful delivery and acceptance schedule will be stipulated to three percent per a week as a fine [3% per week] of the total fees.

#### 6. Payment Terms

100% after final acceptance of the project.

#### 7. Product Demo

The shortlisted bidders will be requested to perform a demo for the suggested solution and prove all Functionalities. This demo will be part of the vendor evaluation.

#### 8. Section II: Requirements

#### **8.1 General Requirements**

- 1. The ACI Live Streaming Hardware and software should be secure, easy to manage, reliable, and adoptable to expansion.
- 2. The ACI Live Streaming Hardware and software should use latest technologies, and the system should support remotely management and control only through tablet for video content displayed.
- 3. The ACI Live Streaming Hardware and software licensing should be a lifetime license without the need to renew the license yearly.
- 4. Winning bidder should perform all required activities and tasks including configuration and testing. The winning bidder should provide all required hardware and software.
- 5. Winning bidder should inform ACI about any required civil work needed.
- The Scope of work of the winning bidder include hardware and software delivery, installation, configuration, training, operation and Three years support (parts and labor).
- 7. Winning bidder should provide all official datasheets for all proposed hardware and software.

#### 8.2 Technical Requirements

#### 1. Camera QTY (2) :

- Wall-Ceiling Mount
- Full HD 1080p resolution
- 22x optical zoom
- 12x digital zoom
- $_{\odot}$  1 / 2.8" EXMOR CMOS sensor or larger 60 fps frame rate
- Stage Tracking, Wide Area Tracking, Segment Tracking, Multi Presenter Detection.
- o 340 degree Pan / 120 degree Tilt
- HDMI, SDI, and IP streaming outputs ports / support
- Support for RTSP, RTMP, HLS for live streaming
- Power over Ethernet (PoE) for simplified cabling, along with standard AC power options

#### 2. Matrix Video Switcher:

- o Inputs: ≥ 4X HDMI Inputs, RJ45, USB Type A, RS-232, RCA Audio Line In
- Outputs: ≥ 2X HDMI Outputs, RCA Audio Line Out, RCA Audio Output
- Transitions: Black-insert, Mix, Cut. Time Adjustment control for transition switching between -- inputs & Automatic switching of audio following video.
- Processing: 4:4:4 (Y/Pb/Pr, RGB)/ 10 bits
- Supports Remotely management and control of the video conference and content displayed only using a tablet.

#### 3. Media Station:

- o 2 Video Sources Capturing, Mixing, Switching, Recording and Live Streaming
- HDMI, RJ-45 and Streaming Inputs
- Easily Adding Background Images, Overlays, Subtitles, and Change Video Layouts to create custom and professional lecture video
- Coming with Numerous and Intuitive Control Options
- Broadcast Your Mixed Video to up to 2 Platforms Simultaneously
- Built-In Video Manager: Remote Management

#### 4. Camera Joystick Control:

- Includes a dedicated joystick for precise and responsive control of (Pan, Tilt, Zoom) camera movements.
- Enables smooth and accurate adjustments to camera positioning, ensuring optimal framing and focus during live events or recordings.
- Designed for ease of use, making it suitable for both professional operators and beginners.

#### 5. Wireless HDMI Presentation Device:

- o Consists of a transmitter and receiver set for wireless HDMI signal transmission.
- Allows for high-quality, uncompressed video and audio streaming between devices without the need for physical cables.
- Plug and Play, Supports Split Screen Function
- Ideal for presentations, conferences, or events where wireless connectivity is required for flexibility and convenience.

#### 6. Site Study and Professional Installation Tips (Site Survey) :

- Ensure cameras placed in optimal positions for wide and close-up shots, with stable mounts to avoid any movement during events.
- Organize cables neatly behind walls or floors to maintain a clean environment, and install the joystick control in a central, accessible location for easy management.
- Distribute devices like the Matrix Video Switcher and Media Station in accessible yet unobtrusive spots, while testing all systems before the event to ensure smooth operation.
- Finally, maintain a visually appealing setup by positioning equipment without disrupting the overall design of the space.

#### 8.3 Implementation and Testing

The winning bidder is required to perform the following activities as a minimum in the implementation and testing phase:

1. Install and configure the new solution while training ACI IT staff on deploying and installing procedures and processes.

- 2. Document all configuration processes and data locations.
- 3. Test system functionality on all scenarios.

#### 8.4 Required Infrastructure

The bidder is required to perform the following activities as the minimum for ACI main branch:

- 1. Provide all software and licenses needed to deploy the solution.
- 2. Provide the price for the proposed hardware, software, licenses mentioned in previous point.

### 8.5 Solution Acceptance

After the successful delivery, configuration, implementation and training of the ACI live Streaming Hardware, ACI will request a test period to evaluate the solution. Acceptance of the ACI Live Streaming Hardware will be based on the results of the test period.

ACI Live Streaming Tools test is considered successful only if it was able to meet all specifications in all scenarios.

### 8.6 Qualifications

1. The bidder should provide current reference information for five former or current clients with similar projects. Contact information for these references should be correct, updated and clear. Contact name, phone number and email address for each reference should be clearly mentioned.

2. The bidder should provide company profile for his firm, length of time in business and core competencies.

3. The bidder should explain his Service Level Agreement (SLA) structure.

## 8.7 Operations Support, Maintenance and Warranty

In order to provide operations, support, maintenance and warranty, the winning bidder is required to provide a free years support and maintenance after the project final acceptance (parts and labor).

## 9. Proposal Format

Bidder must attach to his proposal the following requirements;

The qualifications of the company/staff involved in such project plus the project scope. Five different references used the same solution he is offering.

Clear financial offer; listing all hardware and software needed; item-by-item. Clear licensing approach for future expansion in terms on software and hardware. Official datasheet for all proposed hardware and software.

Free 3 year warranty and support after the final acceptance; and SLA options for next year(s) in terms of technical and financial offers.

## 10. Annex 1: Compliance Matrix

The bidder is requested to reply to each single requirement mentioned in sections 8.2 through 8.7 Explicitly, as per the following matrix:

Specification	Comply / Not Comply	Description (how the specification will be implemented)